

IDC Annual General Meeting

**Report of the International Gakyil
for Calendar Year 2016**

Dzamling Gar
Tenerife, Spain

April 16, 2017



INTERNATIONAL DZOGCHEN COMMUNITY

International Sangha Assembly

AUDITOR
Giuseppe
Rogantini Picco

IDC PRESIDENT
(Open)

HONORARY PRESIDENT

Chögyal Namkhai Norbu
Rinpoche

IDC VICE PRESIDENT
Mark Farrington

COLLEGE OF GEKÖS
Pia Barilli
Maria Simmons
Jakob Winkler

INTERNATIONAL GAKYIL
IDC Board of Directors

Mark Farrington (Yellow)
Libor Malý (Blue), Scott Townell (Red)
Roberto Zamparo (Yellow)

**International
Coordination
Committee**

IDC Administration
Rita Renzi
Daniela Garbo

**IDC Course
Coordinator**
Emmanuel Jouan

IDC Communications
(Mirror, Portal &
Webcast)

Alignment Counselor
Marco Baseggio

**Global Membership
Coordinator**
Nikol Stanisova



Geographic Footprint of IDC Membership by Country + Density by Region

A world map illustrating the geographic footprint of IDC membership. The map uses concentric orange circles to represent the density of membership in various countries. The regions labeled are North America, South America, Europe, Africa, Asia, and Australia. The density is highest in Europe, particularly in Western and Central Europe, and in Asia, specifically in China and India. North America shows a moderate density in the United States. South America, Africa, and Australia show lower densities with fewer members.

North America

South America

Europe

Africa

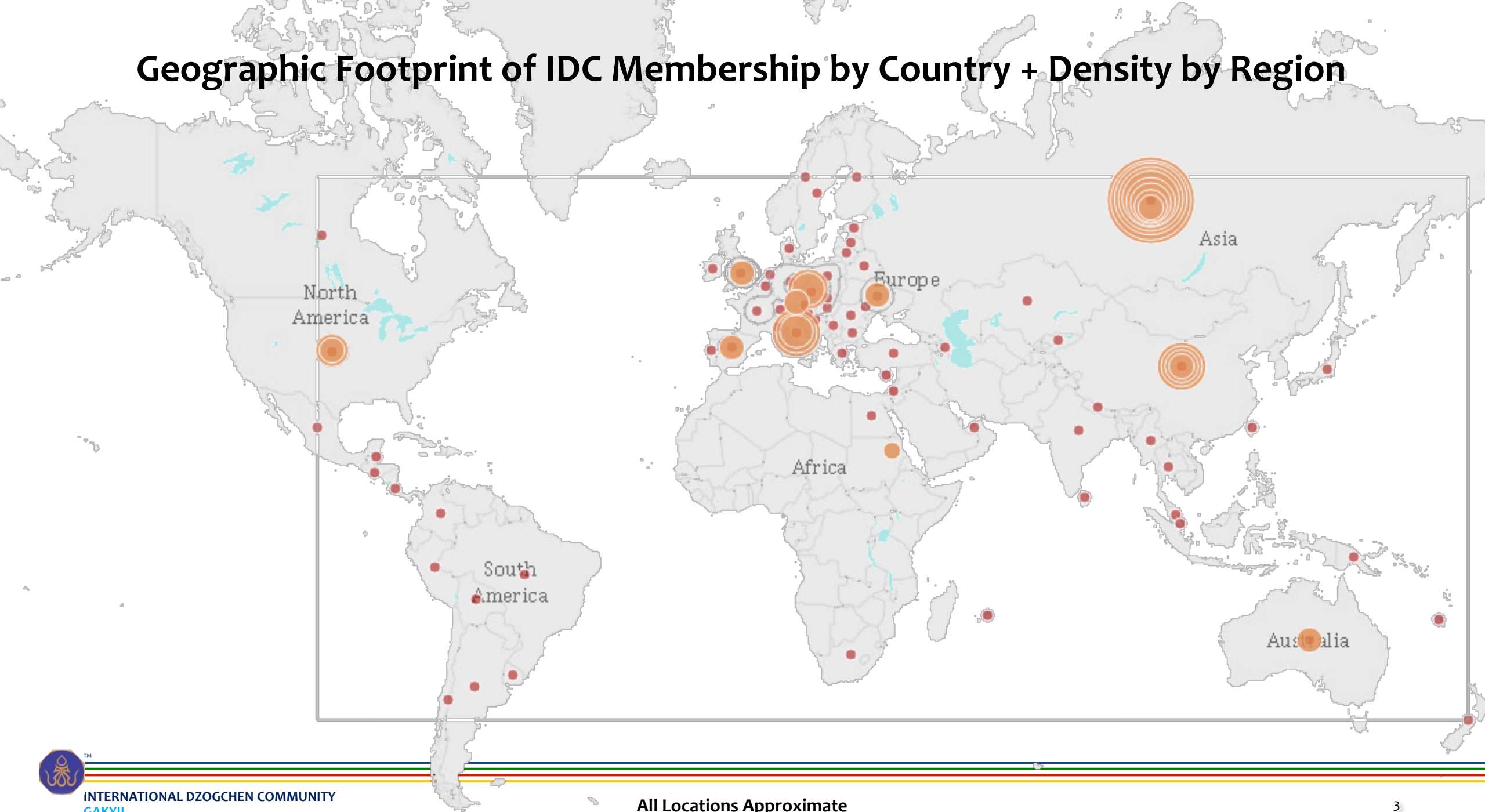
Asia

Australia

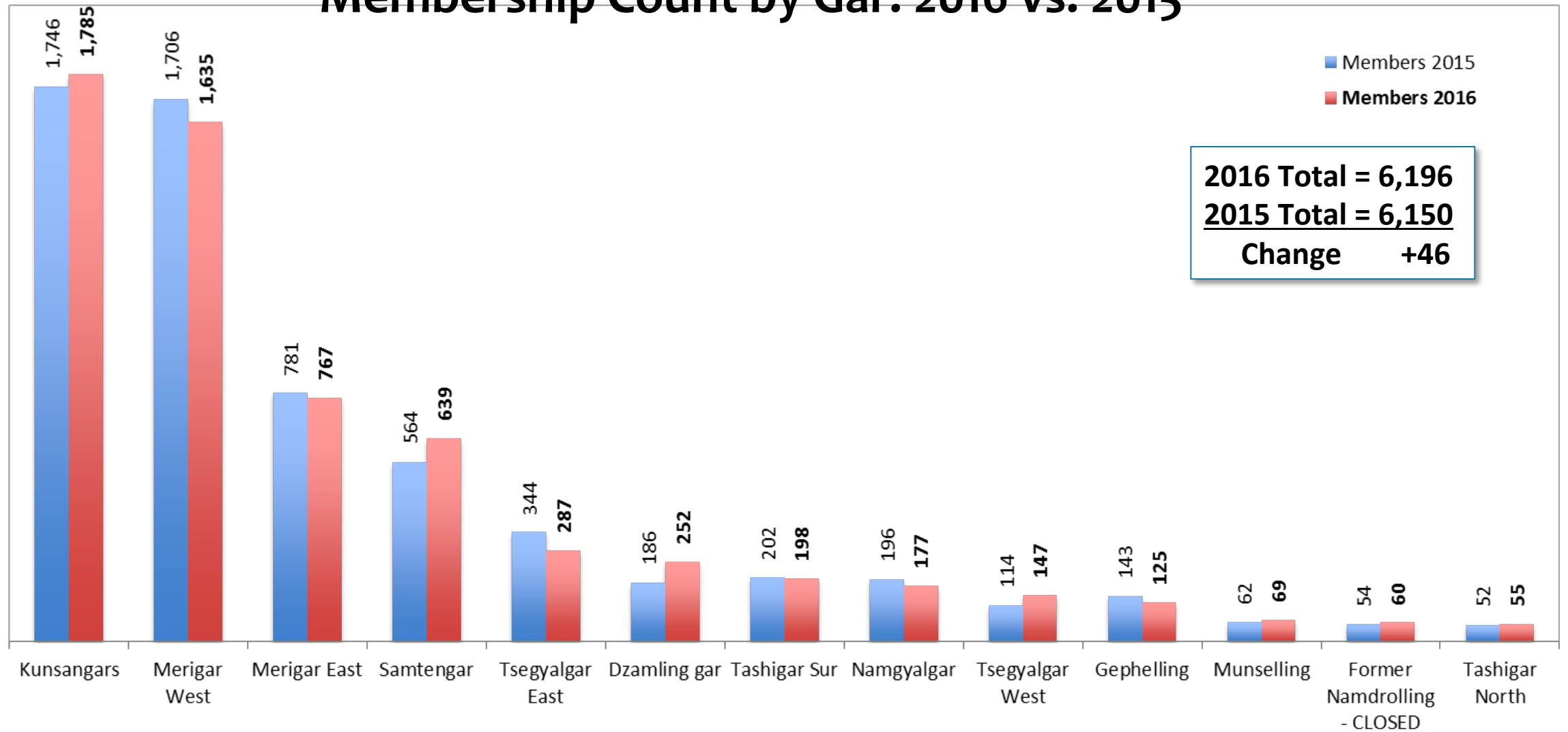
INTERNATIONAL DZOGCHEN COMMUNITY
GAKYIL

All Locations Approximate

3



Membership Count by Gar: 2016 vs. 2015



Membership Turnover Issue . . . What is this 20% per year?

Each year, on average, IDC's global membership:

grows by 20%, while ...

... about 20% of existing members let their membership expire.

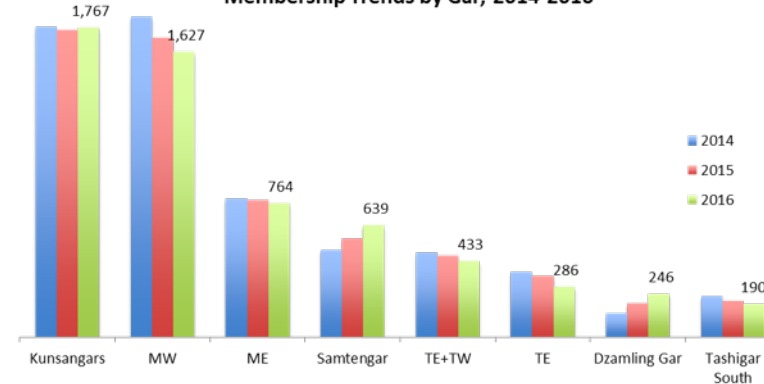
Half of the previous year's new members choose to renew for a second year

An even smaller number renew for a third year

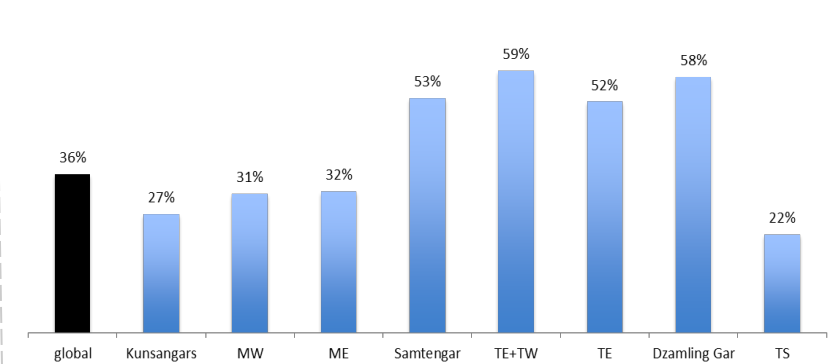
This dynamic causes IDC's overall membership total to remain unchanged year-over-year.

We ask Membership Coordinators' advice on potential causes and on how to improve the situation.

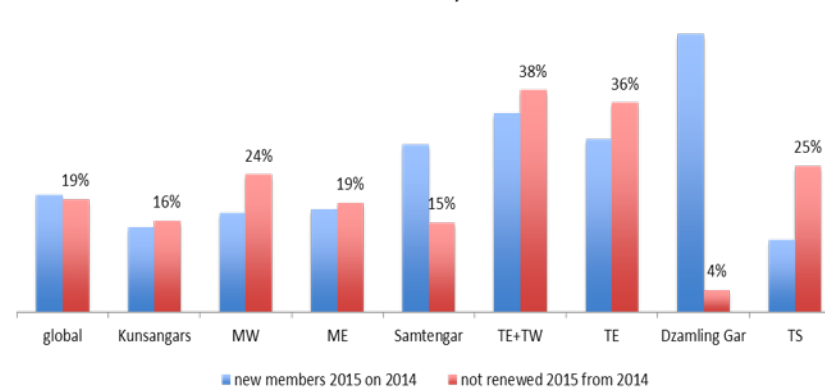
Membership Trends by Gar, 2014-2016



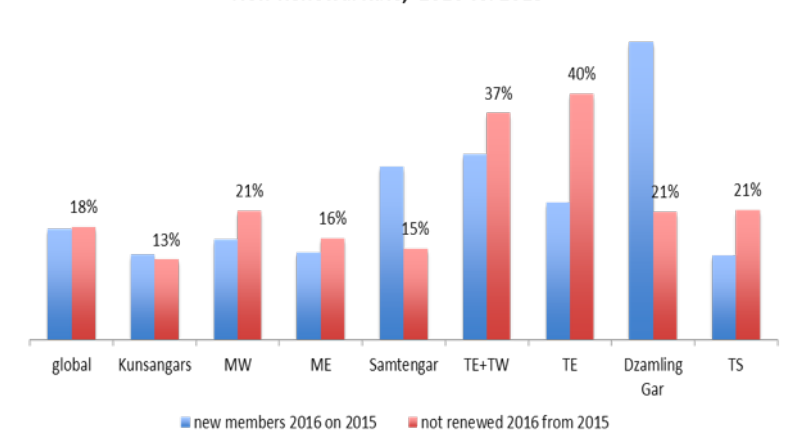
% Welcome Cards by Gar, 2016



Non-Renewal Rate, 2015 vs. 2014



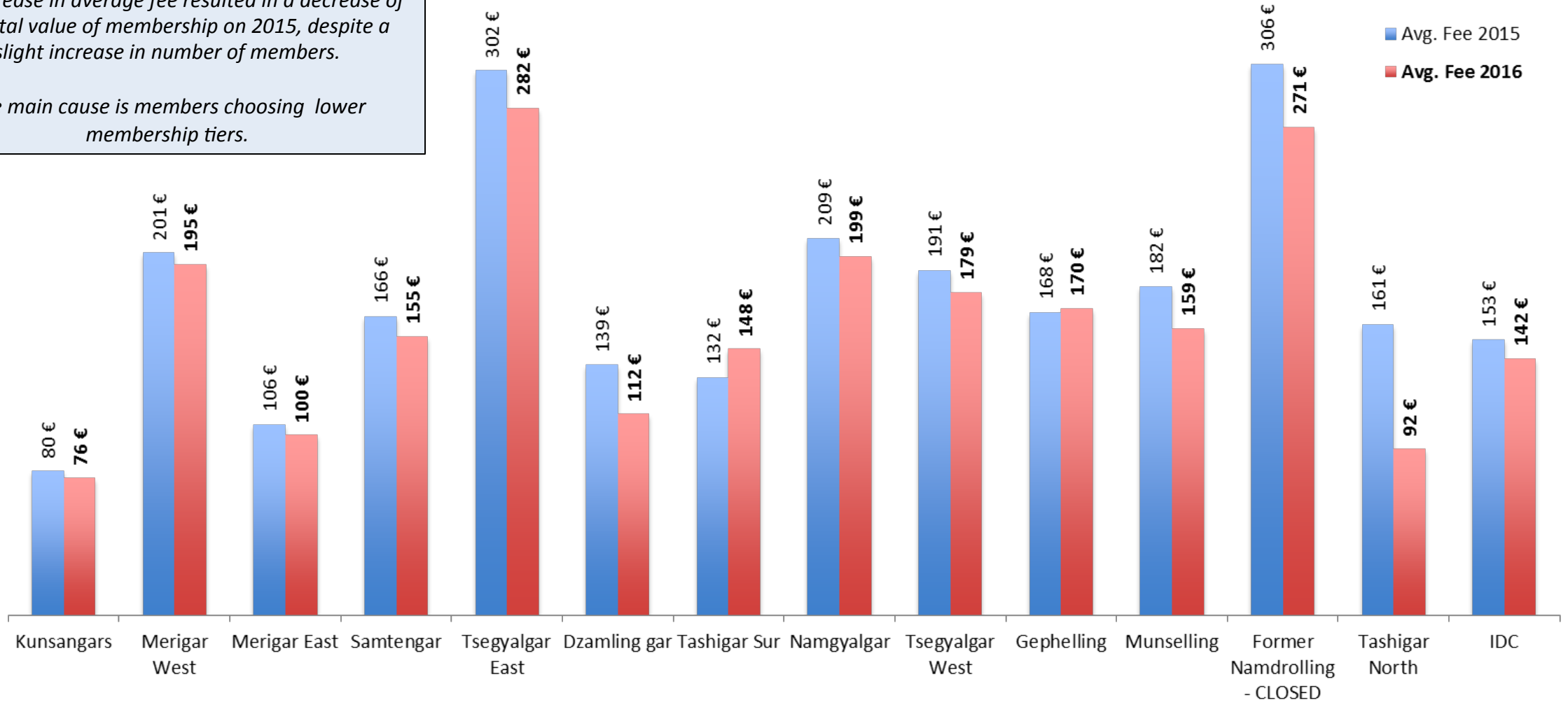
Non-Renewal Rate, 2016 vs. 2015



Average Membership Fee by Gar: 2016 vs. 2015

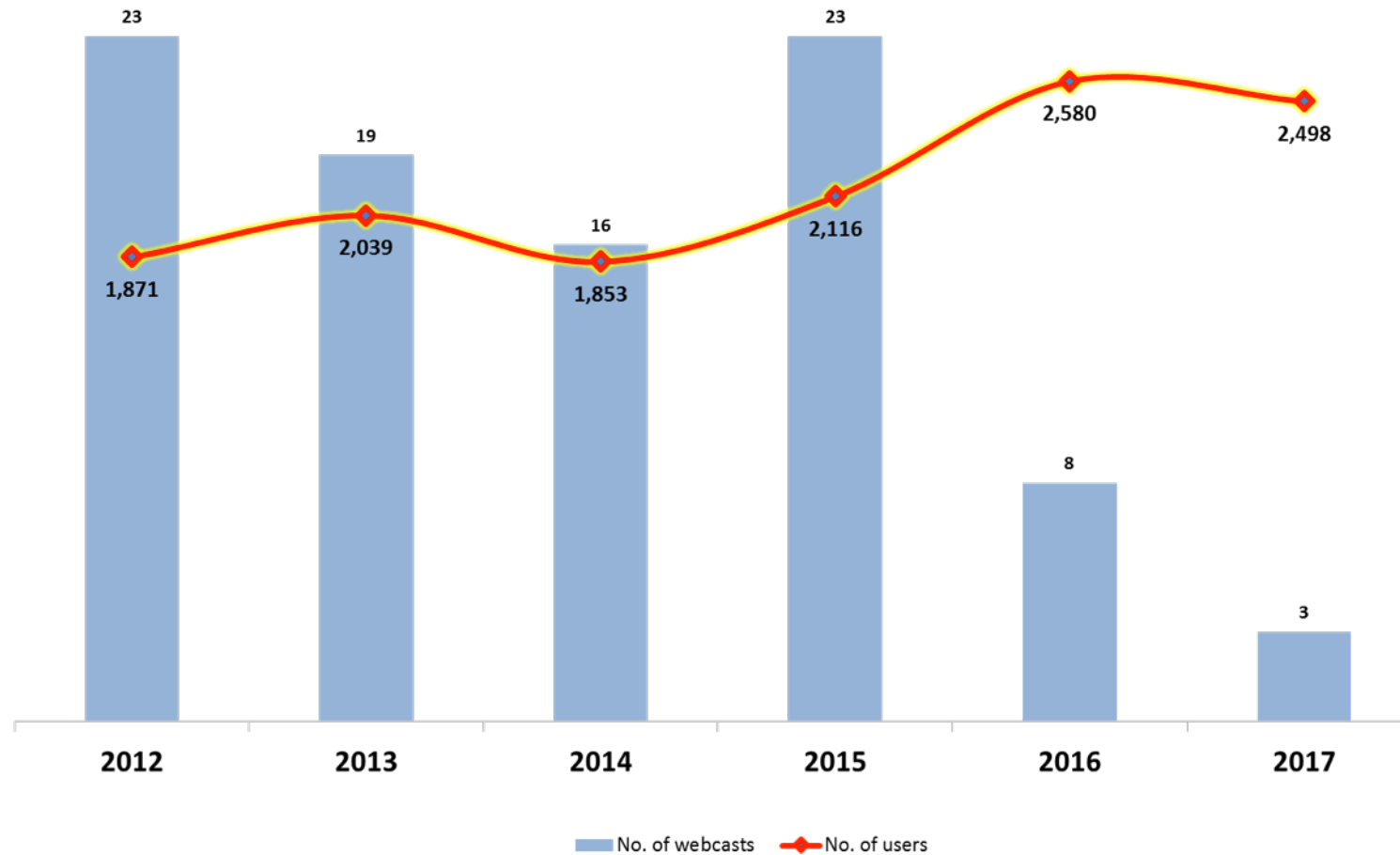
6% decrease in average fee resulted in a decrease of the total value of membership on 2015, despite a slight increase in number of members.

The main cause is members choosing lower membership tiers.



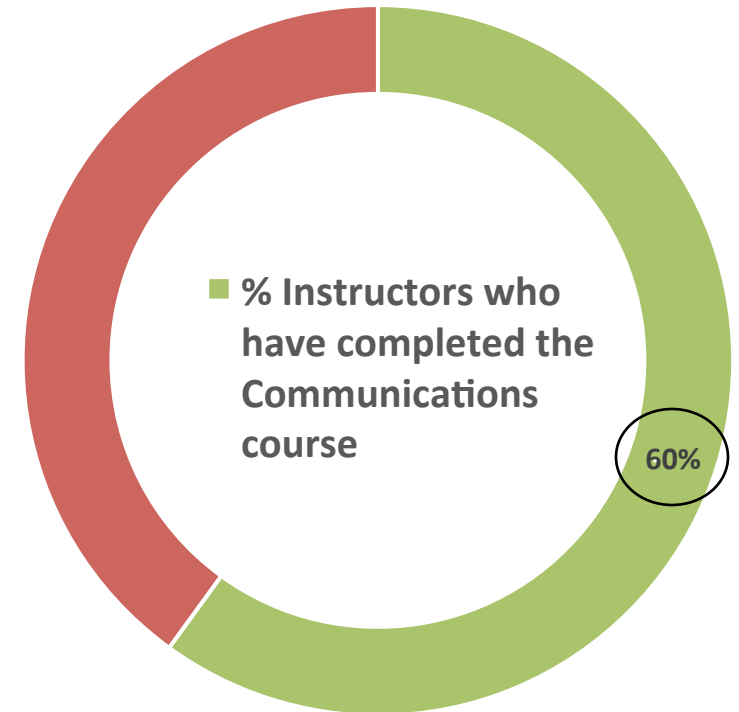
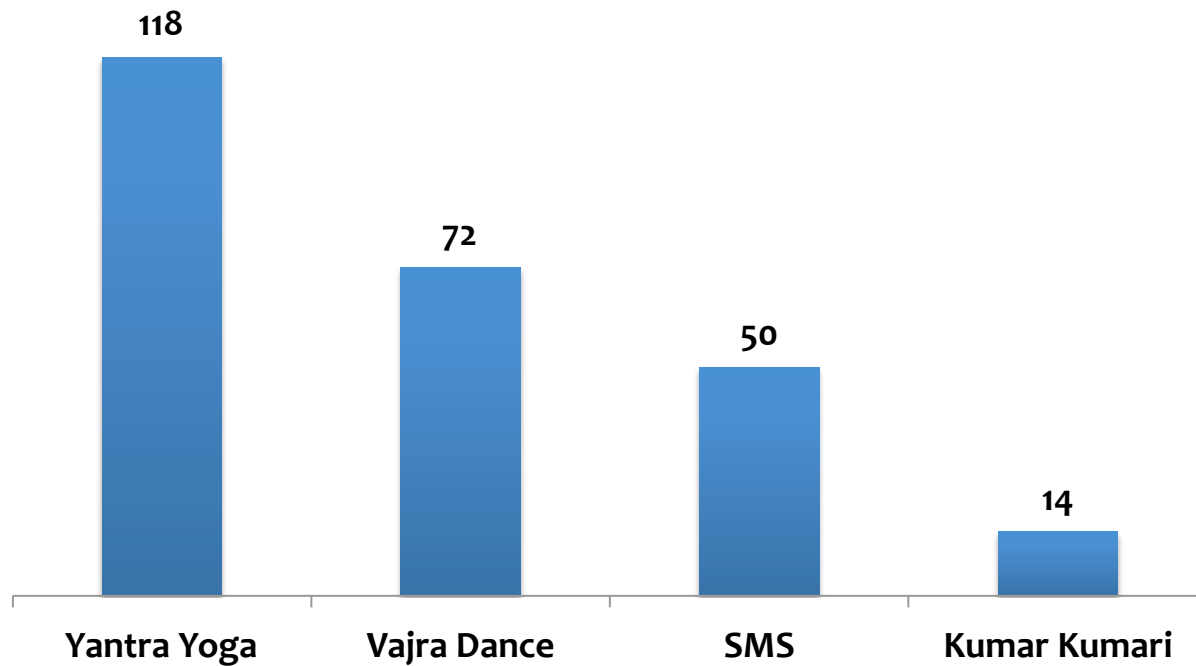
Webcast Update

of Webcasts vs. # Viewers



Update on Instructors

Number of certified instructors by subject



Official 2016 Accounts

BALANCE SHEET

ASSETS (in €)	31/12/2016	31/12/2015
CURRENT ASSETS	229.488	200.460
Liquidity	216.437	187.889
Receivables	12.195	12.465
Accruals and deferred income	856	106
FIXED ASSETS	1.378.905	1.379.315
Intangible Assets	0	0
Tangible assets	205	615
Participations	1.378.700	1.378.700
TOTAL ASSETS	1.608.393	1.579.775

Equity and Liabilities (in €)	31/12/2016	31/12/2015
EQUITY	1.567.315	1.540.034
Share capital	1.540.035	1.519.757
Profit/loss of the year	27.280	20.277
LIABILITIES	41.078	39.741
Short terms payable (< 12 months)	33.565	35.040
Medium terms payable (>12 months)	0	0
Provisions for risks and charges	0	0
Pension fund	0	2.233
Accruals and prepaid expenses	7.513	2.468
TOTAL EQUITY AND LIABILITIES	1.608.393	1.579.775

STATEMENT OF COMPREHENSIVE INCOME

in €	31/12/2016	31/12/2015
INCOME		
IDC's donations and contributions to institutional activity	179.536	175.664
Other income	4.816	89
Financial income	79	1.467
Total Income	184.431	177.220
EXPENSES		
IDC's donations for projects	14.951	49.780
General purchasing costs	27.123	25.986
Consulting costs	29.013	28.129
Trade marks costs	0	780
Other G&A costs	8.249	7.371
Costs for services	79.336	112.046
Salaries and social security contributions	74.167	36.269
Depreciations	410	205
Other costs	454	6.727
Financial expenses	404	692
Taxes on income	2.380	1.004
Total Expenses	157.151	156.943
Net result of the year	27.280	20.277



International Gakyil Mandate for 2017

- **Continuing organizational development of the International Dzogchen Community**
 - Elect a new President (in consultation with Rinpoche)
 - Finalize governmental recognition
 - Continue to align gars and lings with IDC
 - Improve basic operational systems and processes

- **Continue providing basic services and governance to IDC gars and lings**
 - Honorary President support
 - Membership administration
 - Copyright and trademark administration
 - Legal and financial administration
 - Communications (Webcast, The Mirror, Web Portal, etc.)
 - International Teacher administration



Proposed International Gakyil Priorities for 2017

Establish a supportive and collaborative operating relationship between the IDC and Shang Shung Foundation boards

Create and implement a comprehensive IDC communications strategy

Collaborate with teachers to facilitate the implementation of standards

Formulate strategy for IDC International Personal Retreat Center in collaboration with Tsegyalgar West

Focus on sustaining a broad International Gakyil organizational capability



Secondary Initiatives for 2017 *

- Develop a strategy for member retention, growth, and orientation with special attention to Welcome Card holders
- Encourage all IDC gars and lings to develop their own special characteristics, identity and unique role within the Community
- Encourage the development and adoption of a common gar/ling operating model
- Overcome gaps in skills and capabilities through training to increase successful project outcomes
- Continue to promote worldwide fundraising initiatives to benefit IDC, Shang Shung Institute and ASIA



International Gakyil Succession

▪ Situation:

- Statutory term limit for board members is 6 years (two consecutive, three-year terms)
- Current IG members have served 4 years (1 term + 1 year)
- Currently we have 3 new proposed members; up to 6 more will need to be elected by 2019

▪ Target:

- To have a capable, diverse, 9-member IG ready to serve 2019-2021
- Fill the President role (and optionally the IDC Executive Director role) with a highly-qualified candidate
- Over time, make IG more of an ‘Oversight Board’ rather than an Operational Board

▪ Actions:

- Engage karma yoga specialists now who are interested in preparing for future IG service
- Attract new *generalist* IG members able to serve 2017-2020 with the current IG
- Attract new *specialist* IG members able to offer experience & skills in the areas of: Finance & Accounting, IT, Communications, SMS, Non-profit Organizational Management



Proposed International Gakyil for 2017

Blue Gakyil

Libor Malý, Scott Diamond, Fabio Risolo

Red Gakyil

Scott Townell, Monika Walczak

Yellow Gakyil

Roberto Zamparo, Mark Farrington (VP)



Proposed Auditor & College of Gekös for 2017

Auditor

Giuseppe Rogantini Picco



College of Gekös

Pia Barilli
Maria Simmons
Jakob Winkler





IDC Annual Meeting

Thank you for participating!

